



ELEMENTIA ANNOUNCES THIRD QUARTER 2018¹ RESULTS

Mexico City, October 24, 2018 - Elementia, S.A.B. de C.V. (BMV: ELEMENT*) ("the Company", or "Elementia") announced today its financial and operating results for the third quarter ("3Q18") and nine month ("9M18") periods ended September 30, 2018. Figures in this report are unaudited and have been prepared in accordance with International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB). Figures are stated in nominal Mexican pesos (\$) ².

Main Highlights

- During 3Q18, Elementia reported 5% growth in consolidated revenues and a 21% decline in EBITDA. These results were mainly due to the unexpected halt at our cement plant in South Carolina caused by Hurricane Florence, effects in Building Systems Latin America (LatAm) from changes in production technology, declining markets and one-off charges for the capacity rationalization and right-sizing, as well as to the combined effect of the decrease in the reference copper price and exchange rate fluctuations in the Metal Products Business Unit.
- Cash flow generation before CAPEX as of September 30, 2018 was \$1,637 million, representing 54% of EBITDA.
- Leverage ratio shifted from 3.49x in 2Q18 to 3.73x in 3Q18, respectively, mainly due to lower EBITDA levels during the quarter compared to the same period last year.

¹ Elementia's 3Q18 earnings conference call will take place on October 25, 2018. Dial-in information can be found in the annexes of this document. The report, transcript and audio of the results can be downloaded at www.elementia.com.






² For further details, please see the full disclaimer.

Results Overview

Millions of pesos	Results Summary			2018	Accumulated 2017	Change
	3Q18	Quarter 3Q17	Change			
Net sales	6,913	6,554	5%	21,112	19,615	8%
Operating income	586	890	(34%)	1,675	2,190	(24%)
Operating margin	8%	14%		8%	11%	
Net income (lose)	8	340	98%	(127)	648	(120%)
EBITDA	1,022	1,296	(21%)	3,006	3,436	(13%)
EBITDA margin	15%	20%		14%	18%	
Cash flow before CAPEX	(46)	391	(112%)	1,637	1,772	(8%)
% of EBITDA	(5%)	30%		54%	52%	
Free cash flow	(471)	(216)	(118%)	225	(90)	350%

Executive Summary

The Company's strategic focus for 2018 continues to be based on the six key objectives stated in our 1Q18 earnings release:

- | | | |
|---|---|---|
| 1) Finishing the ramp-up of the cement capacity expansion in Mexico | Completed |  |
| 2) Continue integrating Giant focusing efforts on the South Carolina facility | Progress according to plans |  |
| 3) Start-up of operations and ramp-up of Costa Rica's grinding facility | Close to 50% installed capacity utilization |  |
| 4) Start-up of operations and ramp-up of the Indiana facility | Breakeven point to be reached by 1Q19 |  |
| 5) Building Systems LatAm transition due to technology changes | Learning curve to be completed by 4Q18 |  |

3Q18 generated mixed results: revenue growth and a contraction in EBITDA at the consolidated level; the performance of the Cement Business Unit in Mexico, US and Costa Rica where insufficient to offset the negative effects on Building Systems and Metal Products.

As such, net sales reached \$6,913 million in 3Q18, up 5% compared to 3Q17, as follows:

*in millions of pesos

<i>Net Sales</i>	<i>Business Unit</i>	<i>3Q18</i>	<i>3Q17</i>	<i>Δ%</i>
	Cement Mexico	1,320	1,235	7%
	Cement US	1,250	1,183	6%
	Cement Central America	103	0	100%
	Metal Products	2,059	2,088	(1%)
	Building Systems US	895	730	23%
	Building Systems Latam	1,121	1,166	(4%)

In 3Q18, EBITDA reached \$1,022 million, registering a decrease of 21% compared to 3Q17:

*in millions of pesos

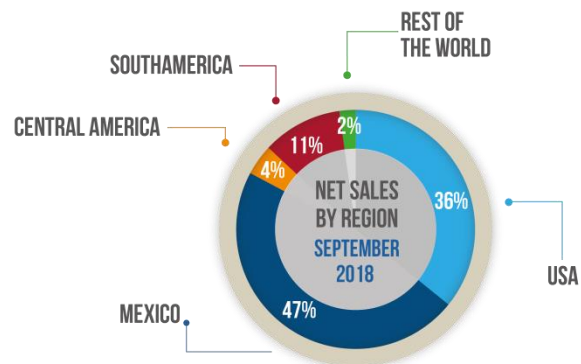
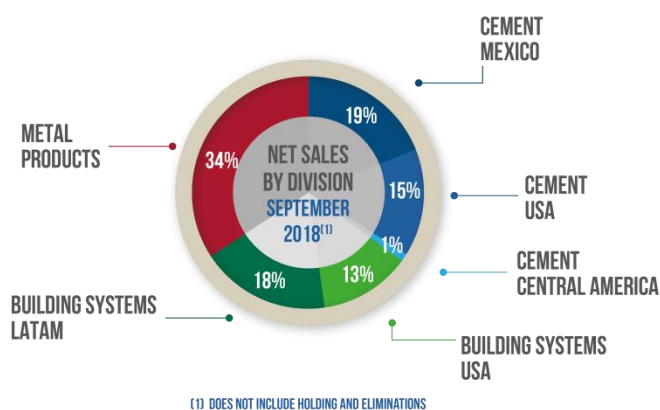
<i>EBITDA</i>	<i>Business Unit</i>	<i>3Q18</i>	<i>3Q17</i>	<i>Δ%</i>
	Cement Mexico	1,320	1,235	7%
	Cement US	204	192	6%
	Cement Central America	7	0	100%
	Metal Products	97	233	(58%)
	Building Systems US	54	117	(54%)
	Building Systems Latam	58	162	(64%)

Financial Results

Consolidated Profit & Loss Statement Millions of pesos	Quarter			Accumulated		
	3Q18	3Q17	Change	2018	2017	Change
Net sales	6,913	6,554	5%	21,112	19,615	8%
Cost of sales	5,093	4,641	10%	15,936	14,253	12%
Gross profit	1,820	1,913	(5%)	5,176	5,362	(3%)
Operating expenses	1,234	1,023	21%	3,501	3,172	10%
Operating income	586	890	(34%)	1,675	2,190	(24%)
Financial result, net	(282)	(403)	(30%)	(1,115)	(780)	43%
Income(loss) before income taxes	304	487	(38%)	560	1,410	(60%)
Income tax expense	250	147	70%	625	761	(18%)
Income (loss) from discontinued operations	46	0	100%	62	0	100%
Net income (loss) consolidated	8	340	98%	(127)	649	120%
EBITDA	1,022	1,296	(21%)	3,006	3,436	(13%)

Net sales

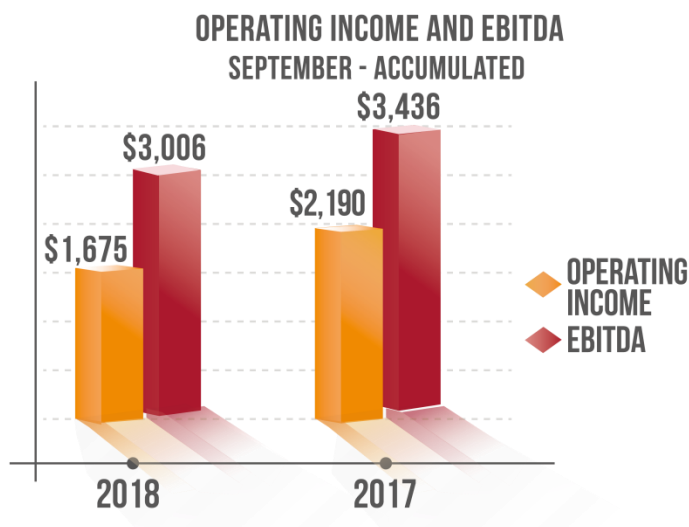
For 3Q18, consolidated net sales reached \$6,913 million, up 5% compared to \$6,554 million in 3Q17, mainly due to revenue increases in the US Building Systems and Mexico Cement Business Units, mostly derived from higher sales volume.



\$6,913 million

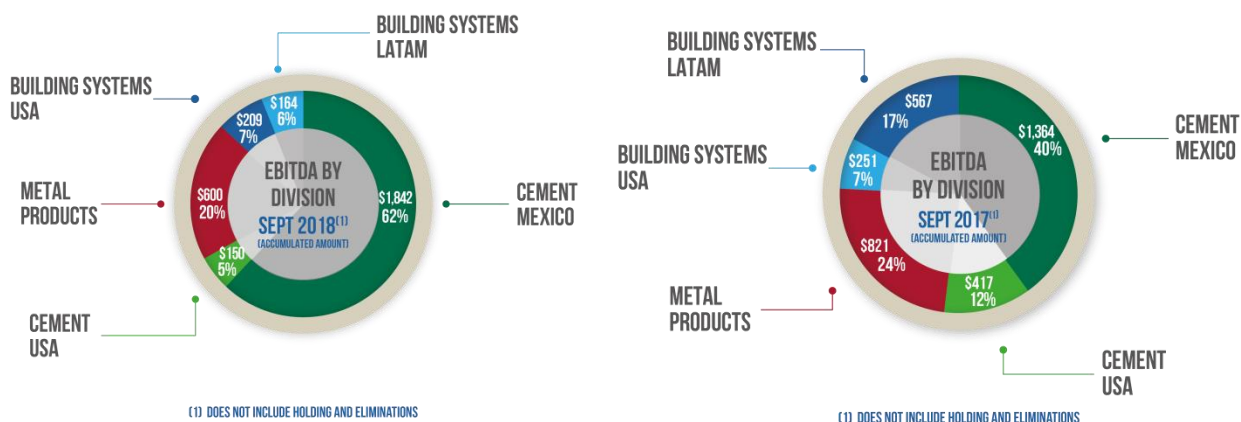
Operating Income

In 3Q18, operating income reached \$586 million, a 34% decline compared to \$890 million in 3Q17, derived from higher energy and fuel costs mainly in Mexico, higher cost of sales due to technology changes in LatAm Building Systems, the cost to break-even in US Building Systems, as well as to the combined negative effects of the decrease in the reference copper price and exchange rate fluctuations in the Metal Products Business Unit.



EBITDA

Consolidated EBITDA declined 21% in the quarter, from \$1,296 million in 3Q17 to \$1,022 million in 3Q18. The growth in Mexico, US and Costa Rica Cement were insufficient to offset the contractions reported in Metal Products and Building Systems. However, the EBITDA margin was 15% in 3Q18, up by 16 basis points compared to 2Q18.



Financing Result

Millions of pesos	Sep - 18	Sep - 17	Change
Interest income	(31)	(22)	41%
Interest expense	1,129	738	53%
Bank commissions	59	63	(6%)
Net Exchange loss	(42)	1	(4300%)
Total financing cost – net	1,115	780	43%

Integral cost of financing – net as of September 30, 2018 increased 43% as a result of the increase in TIIE and LIBOR interest rates, as well as to a higher gap between interest rates for peso and dollar-denominated debt. Given that 60% of our debt is denominated in pesos, the Company reported a significant increase in this expense line despite having over 70% of our debt at fixed rates.

Income Tax

Income and deferred taxes totaled \$250 million in 3Q18, an increase of \$103 million compared to the \$147 million reported in the same period of 2017 due to the end of previous fiscal loss deductions at Cement Mexico, a decrease in operating income and an increase in the cost of financing during 3Q18 versus 3Q17. For the nine months ended September 30, 2018, this line item reported a decline of 18% shifting from \$761 million in 9M17 to \$625 million in 9M18.

Apparent effective tax rate was 95% for 3Q18 and 112% for 9M18, however, it is distorted by losses in profits before taxes for US Cement, various operations in Building Systems LatAm and Metal Products during 3Q18, as well as to the Holding which holds most of the debt. Without these impacts, the effective tax rates were 27% and 32% for 3Q18 and 9M18, respectively.

Net Income

Net income was \$8 million in 3Q18, a decrease of 98% when compared to the \$340 million reported in 3Q17. This was mainly due to lower operating income, a higher integral cost of financing and higher taxes.

Cash Flow

Cash flow Millions of pesos	Periods ended September 30,	
	2018	2017
EBITDA	3,006	3,436
Change in working capital	387	(632)
Cash taxes	(457)	(98)
Interest, net	(1,240)	(871)
Bank commissions	(59)	(63)
Cash flow before CAPEX	1,637	1,772
<i>% of EBITDA</i>	<i>54%</i>	<i>52%</i>
Organic CAPEX	(1,253)	(1,157)
Acquisition of businesses	0	0
Cement Division expansion CAPEX	(159)	(705)
Inversiones de capital inorgánico	0	0
Free cash flow before financing	225	(90)
Incurred (paid) debt	(268)	3,785
Increase (decrease) in capital	(148)	(21)
Free cash flow	(191)	3,674

Free cash flow before CAPEX reached \$1,637 million in 3Q18, representing 54% of EBITDA. This was mainly due to improvements in working capital, mainly through an increase in suppliers that compensates the increase in receivables, and a decrease in inventory.

CAPEX as of September 30, 2018 reached \$1,412 million, including, among others, the investments made in US Cement, Cement expansions, bolt-on expansions and maintenance.

The share repurchase fund transactions aim to improve our stock's liquidity.

Balance Sheet

Consolidated Statement of Financial Position		
As of September 30, 2018 and December 31, 2017		
In millions of pesos	Sep - 18	Dec - 17
Cash and cash equivalents	1,393	2,715
Receivables, net	4,231	3,790
Inventories, net	5,367	5,589
Other receivables and currents assets	2,326	1,892
Current assets	13,317	13,986
Other receivables, net	25	25
Investment in shares of associated companies and others	3	3
Property, plant and equipment, net	31,660	32,163
Intangible assets, net	5,290	5,641
Deferred assets Tax	1,189	1,144
Other assets	332	579
Non- current assets	38,499	39,555
Total assets	51,816	53,541
Short term debt	331	270
Payables	5,377	4,770
Other current liabilities	1,998	2,559
Current liabilities	7,706	7,599
Long term debt	16,016	16,795
Deferred taxes	2,983	3,018
Other long term liabilities	1,392	1,477
Long term liabilities	20,391	21,290
Total liabilities	28,097	28,889
Shareholders' Equity	23,719	24,652
Equity attributable to owners of the Entity	21,580	22,207
Capital stock	7,227	7,227
Additional paid-in capital	7,579	7,579
Retained earnings	5,971	6,051
Other comprehensive income	803	1,350
Non- controlling interest	2,139	2,445
Total liabilities and shareholders' equity	51,816	53,541

Cash and cash equivalents

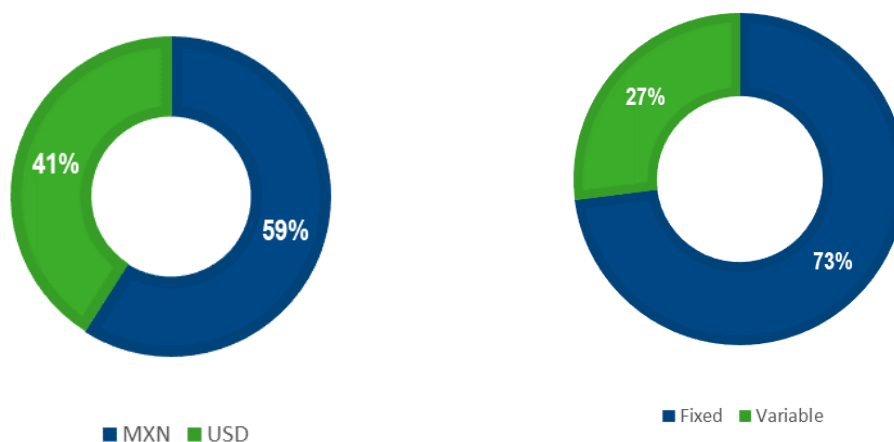
Cash and cash equivalents as of September 30, 2018 decreased 49%, or \$1,322 million, mainly due to capital investments and the comprehensive cost of financing which was partially offset by cash generation from working capital.

Debt Position

Millions of pesos	Sep - 18	Dec - 17	Change
Short term	331	270	23%
Long term	16,016	16,795	(5%)
Gross debt	16,347	17,065	(4%)
Cash and cash equivalents	1,393	2,715	(49%)
Net Debt	14,954	14,350	4%
EBITDA LTM including Giant proforma	4,012	4,441	(10%)
Net debt / EBITDA	3.73x	3.23x	(0.5)x

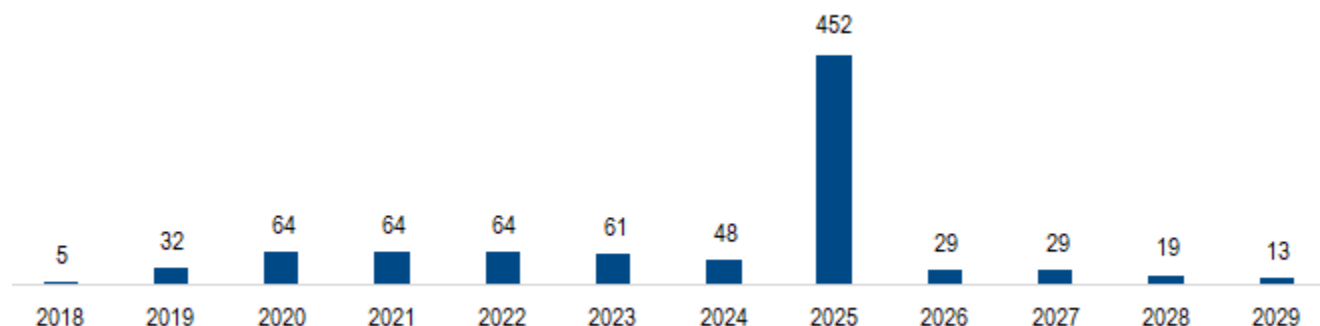
During 3Q18, net debt to trailing 12-month EBITDA ratio was 3.73x, complying with the covenants set by the financial institutions (3.75x net debt/EBITDA). Approximately 98% of Elementia's gross debt is long-term with a highly comfortable payment schedule.

Debt Exposure by Currency and Interest Rate



Debt Maturity Profile

(In millions of USD)



Shareholders' Equity

Consolidated shareholders' equity as of September 30, 2018, reached \$21,580 million, a decrease of \$627 million, compared to the \$22,207 million as of the same period last year, mainly driven by the conversion of foreign transactions, the valuation effect of financial instruments, share repurchase fund transactions and the results for the period.

Discontinued Operations

- During the second quarter of 2018, and based on the market dynamics in Latin America, the Company made the decision to rationalize installed capacity at Building Systems LatAm, which implied that, during 2018, the operations in Honduras, Guadalajara and Villahermosa, Mexico were closed; as such, these closings will be registered as "discontinued operations".
- Additionally, and in accordance with the Company's sustainability strategy, production and sales of the fiber-cement based on natural fibers were discontinued. As a result, we made a technological change, moving towards the usage of synthetic fibers, so that the new fiber-cement product line no longer included natural fibers. Additionally, the galvanized steel sheet business was also discontinued. The aforementioned effects have an impact on the operations of Building Systems in Mexico, Bolivia, Ecuador and Colombia. As such, the closing of these operations will be registered as "discontinued operations".
- The effects from discontinued operations are partially reflected in this earnings report and will be fully reflected in subsequent reports.

Operating Results by Business Unit

Cement Business Unit – Mexico

Millions of pesos	Cement Mexico			Accumulated		
	3Q18	Quarter 3Q17	Change	Sep - 18	Sep - 17	Change
Net sales	1,320	1,235	7%	3,913	3,186	23%
Operating income / loss	491	508	(3%)	1,475	1,118	32%
EBITDA	611	592	3%	1,842	1,364	35%
Operating margin	37%	41%		38%	35%	
EBITDA margin	46%	48%		47%	43%	
% Var. in sales volume	8%			22%		
% Var. in average prices	(1%)			1%		

During 3Q18, net sales reached \$1,320 million, up 7% compared to 3Q17, mainly due to having reached optimum capacity utilization rate at Tula's new line. During its ramp-up process, the Company prioritized volume placement to maximize capacity utilization by temporarily modifying the balance of bag / bulk. We plan to gradually go back to a 70% bag / 30% bulk balance.

EBITDA reached \$611 million in 3Q18, representing an increase of \$19 million or 3% compared to 3Q17 mainly due to having reached optimized capacity utilization as well as to cost efficiencies.

In 3Q18, EBITDA margin was 46%, down by 2% versus 3Q17, as a result of higher energy costs which was partially offset by the use of cutting-edge technology and higher sales volume.

Cement Business Unit – United States

Millions of pesos	Cement US			Accumulated		
	3Q18	Quarter 3Q17	Change	Sep - 18	Sep - 17	Change
Net sales	1,250	1,183	6%	3,105	3,285	(5%)
Operating income / loss	81	35	131%	(215)	(67)	221%
EBITDA	204	192	6%	150	417	(64%)
Operating margin	6%	3%		(7%)	(2%)	
EBITDA margin	16%	16%		5%	13%	
% Var. in sales volume	(3%)			(7%)		
% Var. in average prices (USD)	1%			2%		

In 3Q18, net sales and EBITDA reached \$1,250 million and \$204 million, respectively, both growing 6% compared to 3Q17.

During the quarter we faced an unplanned halt in the South Carolina facility due to Florence hurricane, this combined with tougher competition in the New England region, resulted in a 3% decrease in sales volume in 3Q18 compared to the same period of 2017.

The plan to recover lost clients as a consequence of the breakdown of the finish mill in the South Carolina facility, is on track and by August, over 90% of lost volume was recovered.

EBITDA significantly increased in 3Q18 compared to 2Q18, shifting from \$49 million in 2Q18 to \$204 million in 3Q18, representing an increase of \$155 million or 316%. EBITDA margin remained stable at 16% compared to 3Q17 despite the aforementioned impacts and as a result of the team's commitment and outstanding management of operations in the U.S., as well as to the production, sales and supply strategy that led to lower costs.

Cement Business Unit – Central America

Millions of pesos	Cement Central America					
	3Q18	Quarter 3Q17	Change	Sep - 18	Accumulated Sep - 17	Change
Net sales	103	0	100%	103	0	100%
Operating income / loss	5	0	100%	5	0	100%
EBITDA	7	0	100%	7	0	100%
Operating margin	5%	-		5%	-	
EBITDA margin	7%	-		7%	-	
% Var. in sales volume	-			-		
% Var. in average prices (USD)	-			-		

Net sales reached \$103 million and EBITDA \$7 million in both 3Q18 and 9M18. It is important to mention that three months after starting operations, the unit reported EBITDA margin of 7% and installed capacity utilization reached approximately 50%.

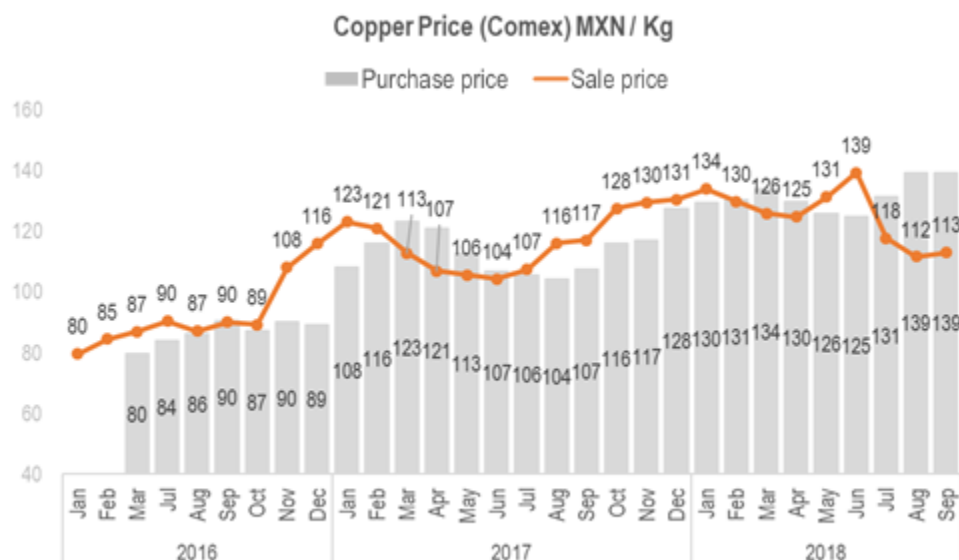
Metal Products Business Unit

Millions of pesos	Metal Products					
	3Q18	Quarter 3Q17	Change	Sep - 18	Accumulated Sep - 17	Change
Net sales	2,059	2,088	(1%)	7,127	6,386	12%
Operating income / loss	3	161	(98%)	311	603	(48%)
EBITDA	97	233	(58%)	600	821	(27%)
Operating margin	0%	8%		4%	9%	
EBITDA margin	5%	11%		8%	13%	
% Var. in sales volume	(4%)			(2%)		
% Var. in average prices	(3%)			13%		
EBITDA in USD / TON	362	889		704	952	

Net sales for Metal Products declined 1% in 3Q18 compared to 3Q17. EBITDA was down 58% in 3Q18 versus 3Q17 mainly due to the combined effect of the decrease in the reference copper price (COMEX) and the appreciation of the Mexican peso against the U.S. dollar. This reflected on EBITDA per ton which was 59% lower than 3Q17.

The Metal Product Division's strategy is based on 3 pillars: (i) pass-through of the copper price fluctuations to the market, (ii) focus on higher value-added products, and (iii) being the lowest cost manufacturer.

The first pillar is based on the mark-up in dollars per ton above the reference copper price through which we set the price to our customers. It is important to highlight that when there are significant changes in a short period of time, we are unable to pass-through these changes to our prices at 100%. Additionally, in 3Q18 the business had excess inventory further impacting this effect.



The second pillar focuses on higher value-added products to continue expanding the absolute generation of EBITDA.

The third pillar continuously seeks ways to optimize costs by optimizing metal yields, capacity utilization, manufacturing and logistical processes.

The combination of these strategies will be the growth drivers in the short- and medium-terms.

Building Systems Business Unit – U.S.

Millions of pesos	Building Systems US			Sep - 18	Accumulated Sep - 17	Change
	3Q18	Quarter 3Q17	Change			
Net sales	895	730	23%	2,671	2,643	1%
Operating income / loss	24	83	(71%)	114	144	(21%)
EBITDA	54	117	(54%)	209	251	(17%)
Operating margin	3%	11%		4%	5%	
EBITDA margin	6%	16%		8%	9%	
% Var. in sales volume	12%			(2%)		
% Var. in average prices (USD)	1%			2%		

In 3Q18, net sales reached \$895 million, up 23% versus 3Q17. In 9M18, this line item was \$2,671 million, an increase of 1% compared to 2017. Additionally, EBITDA was \$54 million in 3Q18 and \$209 million in 9M18, declines of 54% and 17%, respectively, compared to the same periods in 2017. This result includes a negative impact of \$61 million for 9M18 related to the re-opening of the Indiana facility; excluding this effect, year to date EBITDA was 7% higher than 9M17.

EBITDA margin was 6% in 3Q18 due to the two following reasons: (i) the negative impact from the re-opening of the Indiana facility, which doubles production capacity in the region, although it has yet to reach break-even point; and (ii) higher volumes of products with lower margins.

Building Systems Business Unit – LatAm

Building Systems LatAm						
Millions of pesos	3Q18	Quarter 3Q17	Change	Sep - 18	Accumulated Sep - 17	Change
Net sales	1,121	1,166	(4%)	3,626	3,747	(3%)
Operating income / loss	(6)	104	(106%)	(43)	381	(111%)
EBITDA	58	162	(64%)	164	567	(71%)
Operating margin	(1%)	9%		(1%)	10%	
EBITDA margin	5%	14%		5%	15%	
% Var. in sales volume	(8%)			(1%)		
% Var. in average prices	5%			(2%)		

In 3Q18, net sales reached \$1,121 million, down 4% versus 3Q17. In 9M18, this line item was \$3,626 million, a decrease of 3% compared to 9M17.

The EBITDA contraction in 3Q18 was 64%, reaching \$58 million, mainly due to the three following reasons: (i) the change in production technology which comes with a different cost structure, changes in raw materials including chrysotile as well as its corresponding learning curve, (ii) weak macroeconomic and political conditions in several countries in which we operate, and to (iii) the one-off effect from the right-sizing and capacity rationalization in the region which will bring savings in the future.

However, when compared to the 2Q18, EBITDA grew by \$18 million or 45%, and EBITDA margin increased by 2 percentage points.

Relevant Events

- On October 22, 2018, the Company held an Ordinary Shareholders' Meeting, where an increase of the variable portion of the capital stock of the Company for Ps. 1.5 billion was approved.
- On September 28, 2018, the Building Systems president left the company.
- On June 27, 2018, the Company announced the replacement of its revolving credit line of USD 400 million.

Analyst Coverage

- Bank of America Merrill Lynch
- Citi
- Credit Suisse
- HSBC
- J.P. Morgan
- Morgan Stanley
- Santander
- UBS

Annexes

Consolidated Financial Statements as of September 30, 2018 and December 31, 2017

Consolidated Statement of Financial Position		
As of September 30, 2018 and December 31, 2017		
In millions of pesos	Sep - 18	Dec - 17
Cash and cash equivalents	1,393	2,715
Receivables, net	4,231	3,790
Inventories, net	5,367	5,589
Other receivables and current assets	2,326	1,892
Current assets	13,317	13,986
Other receivables, net	25	25
Investment in shares of associated companies and others	3	3
Property, plant and equipment, net	31,660	32,163
Intangible assets, net	5,290	5,641
Deferred assets Tax	1,189	1,144
Other assets	332	579
Non- current assets	38,499	39,555
Total assets	51,816	53,541
Short term debt	331	270
Payables	5,377	4,770
Other current liabilities	1,998	2,559
Current liabilities	7,706	7,599
Long term debt	16,016	16,795
Deferred taxes	2,983	3,018
Other long term liabilities	1,392	1,477
Long term liabilities	20,391	21,290
Total liabilities	28,097	28,889
Shareholders' Equity	23,719	24,652
Equity attributable to owners of the Entity	21,580	22,207
Capital stock	7,227	7,227
Additional paid-in capital	7,579	7,579
Retained earnings	5,971	6,051
Other comprehensive income	803	1,350
Non- controlling interest	2,139	2,445
Total liabilities and shareholders' equity	51,816	53,541

Consolidated Statements of Cash Flows		
For the nine months periods ended September 30,		
In millions of pesos	2018	2017
Income (Loss) before income taxes	(127)	648
Other items unrealized		
Depreciation and amortization	1,332	1,246
Loss (gain) on disposal of fixed assets	3	(3)
Interest income	(31)	(22)
Interest expense	1,129	738
Exchange loss (gain)	(463)	(1,360)
Other items	319	601
Non cash figures	2,162	1,848
Net cash flow provided by (used in) working capital	(438)	(1,623)
Increase in accounts receivable	(441)	(273)
Increase in inventories	222	(293)
Increase in other receivables and other current assets	(192)	(418)
Increase in trade accounts payable	607	(65)
(Decrease) increase in other liabilities	(634)	(574)
Net cash flow provided by operating activities	1,724	225
Other payments for joint ventures	0	0
Acquisition of property, machinery and equipment	(1,412)	(1,862)
Other assets	(31)	(4)
Net cash flow used in investing activities	(1,443)	(1,866)
Incurred (paid) debt	(268)	3,880
Increase (decrease) in capital	(148)	(21)
Bank loans and others, net	(1,271)	(893)
Net cash used in financing activities	(1,687)	2,966
Net decrease/increase in cash and cash equivalents	(1,406)	1,325
Effects differences on translating foreign operations	84	637
Cash and cash equivalents at the beginning of the period	2,715	3,912
Cash and cash equivalents at the end of the period	1,393	5,874

Earnings Conference Call Invitation



October 25, 2018

ELEMENTIA (BMV: ELEMENT*)

3Q18 Earnings Conference Call
8:00 a.m. (Mexico City) / 9:00 a.m. (EST)

HOSTED BY:

Fernando Ruiz Jacques
Chief Executive Officer

Juan Francisco Sánchez Kramer
Chief Financial Officer

A Q&A session will follow the presentation.
Participants will be able to ask questions via telephone.

Dial-in Number:
1-877-830-2576 (USA)
1-785-424-1726 (International)
Conference ID: ELEMENTIA

Webcast

<https://webcasts.egs.com/elementia20181025>
Participants are requested to connect 15 minutes prior to the call

A replay of this call will be available on October 25, 2018 at 1:00 p.m.
EST
for 7 days, and will also be available at www.elementia.com in the
Investor Relations section



October 25, 2018

Conference Replay:



1 (844) 488-7474 (USA)

1 (862) 902-0129 (International)

Conference Replay ID:



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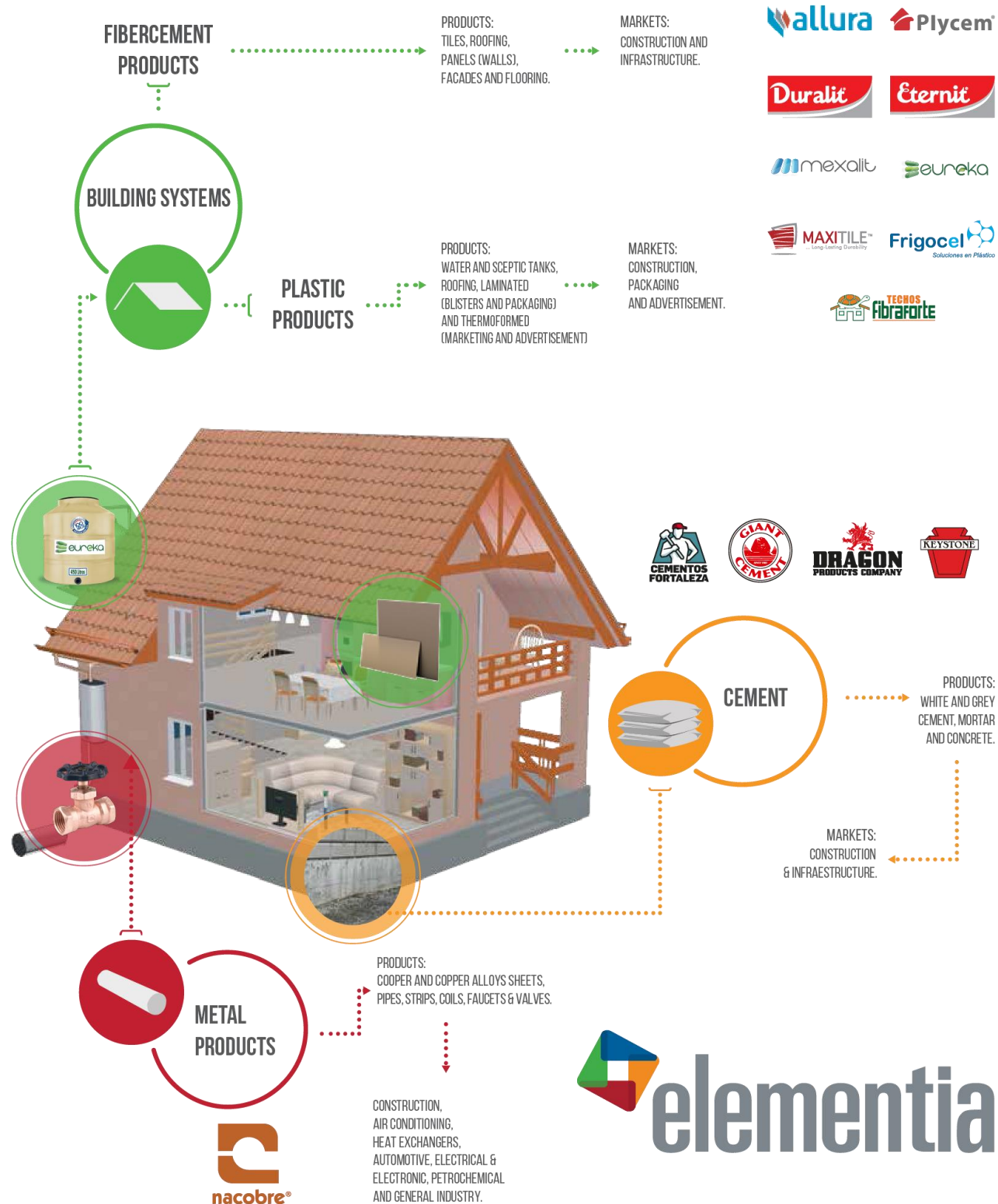


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Disclaimer on forward-looking statements

Figures are stated in nominal Mexican pesos (\$) and all comparisons are made against the same period of the previous year ("2Q17" and "2017"), unless otherwise specified. Figures are stated in nominal Mexican pesos (\$) in accordance to IFRS. As a result of figures roundup, totals may not exactly match the sum of the figures presented. The Audit Committee and the Board of Directors authorized the modification of the accounting policies of the company with respect to the valuation of fixed assets, shifting from the revaluation method to the historical value method. This will be implemented during 3Q17 with effects retroactive to January 1, 2017

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Elementia is a unique platform that manufactures and commercializes building materials for the construction industry and adds value to all stages of this industry. The Company has grown, both organically and through strategic mergers and acquisitions, consolidating operations in 9 countries in the Americas, showing strong growth in its Cement business unit, while maintaining its leadership in the Metals business, and through our Building Systems unit, we offer lightweight construction products, which is the main building trend in the market. This has been possible thanks to the passion and dedication of its more than 7,000 employees and the leadership of its main brands, including: Cementos Fortaleza®, Giant®, Keystone® and Dragon®; Nacobre®, Allura®, Mexalit®, Plycem®, Eternit®, Duralit® and Fibrforte®, among others.