

ELEMENTIA ANNOUNCES FIRST QUARTER 2017 RESULTS

Mexico City, April 26, 2017 - Elementia, S.A.B. de C.V. (BMV: ELEMENT*) ("the Company", or "Elementia") announced today its financial and operating results for the first quarter 2017 ("1Q17"). Figures in this report have been prepared in accordance with International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB). Figures are stated in nominal Mexican pesos (\$) and all comparisons are made against the same period of the previous year ("1Q16"), unless otherwise specified.

FIRST QUARTER 2017 HIGHLIGHTS

- Elementia continued to report growth on a consolidated basis and by Division:
 - Net sales increased 52% in 1Q17, reaching \$6.54 billion. For comparison purposes, pro forma 1Q16 figures including U.S. Cement showed this line item growing 24% in 1Q17.
 - EBITDA rose 22% in 1Q17, reaching \$952 million. For comparison purposes, pro forma 1Q16 figures including U.S. Cement showed this line item growing by 28% in 1Q17.
 - Operating income declined 6% in 1Q17, reaching \$480 million. For comparison purposes, pro forma 1Q16 figures including U.S. Cement showed this line item growing by 67% in 1Q17.
- Cash flow generation before capital expenditure (CAPEX) as of March 31, 2017 increased 31%, reaching \$861 million, representing 90% of EBITDA.

	ated Consolid	ated		Cc	ma Accumula onsolidated lions of pesos)	ted
Mar - 17	Mar - 16	%Var.		Mar - 17	Mar – 16 Proforma	%Var.
6,547	4,315	52%	Net sales	6,547	5,285	24%
480	508	(6%)	Operating income	480	287	67%
7%	12%		Operating Margin	7%	5%	
952	778	22%	EBITDA	952	743	28%
15%	18%		EBITDA margin	15%	14%	

PERFORMANCE SUMMARY

CONFERENCE CALL INFORMATION

Elementia will hold a conference call to discuss its 1Q17 results on Thursday, April 27, 2017 at 12:00pm (Mexico) / 1:00pm (ET). To access the call, please dial: From within the US: 1-800-311-9402, International participants: 1-334-323-7224 (Passcode: 35941) and via an audio-only webcast at https://www.webcaster4.com/Webcast/Page/1398/20556. Participants are requested to connect 15 minutes prior to the call. A replay of the webcast will be available at www.elementia.com.

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OVERVIEW OF RESULTS

	Accumulated Consolidated (millions of pesos)		
	Mar - 17	Mar - 16	%Var.
Net sales	6,547	4,315	52%
Operating income	480	508	(6%)
Operating margin	7%	12%	
Net income (loss)	(15)	151	(110%)
EBITDA	952	778	22%
EBITDA margin	15%	18%	
Cash Flow before CAPEX	861	657	31%
% of EBITDA	90%	84%	
Free Cash Flow	203	165	23%

Despite an environment of prevailing economic and political uncertainty in the countries in which we operate, and the expectation that this trend will remain for at least the remainder of the year, Elementia continued its growth trend in revenue and EBITDA during 1Q17. This was possible thanks to the Company's ability to manage and properly execute the strategy for each Division, along with the corporate strategy that unites them, supported by strong brand positioning, cross-selling efforts, product innovation and business acquisitions.

Net sales grew 52% in 1Q17 supported by growth in all three divisions: the Cement Division grew 160% mainly attributable to the U.S. operations which generated \$873 million in sales; the BuildingSystems Division grew 30% and the Metal Products Division grew 28%.

EBITDA for the quarter reached \$952 million, up 22% compared to 1Q16; of which, the Cement Division contributed 23%, the Metal Products Division 27% and the BuildingSystems Division 9%.

Cash flow before CAPEX as of March 31, 2017, represented 90% of EBITDA, mainly due to working capital cash flow generation, which reflects the Company's efforts to optimize inventory and offset interest and tax payments.

In 1Q17, the Company reported a net loss of \$15 million, versus a net income of \$151 million in 1Q16 due to higher income before taxes in 2017 derived from an exchange gain on the Company's debt position.

Following is a summary of the Company's results by Division:

- The **Cement Division** continued its growth trend mainly due to:
 - In Mexico: a higher average sales price, the optimization of operating costs which offset the increase in energy costs, and the startup of grinding operations for cement sale as part of the ramp-up of the expansion project.
 - The incorporation of results for the U.S. operation.
- The **Metal Products Division** continued its strategic focus on higher value products and greater operating efficiency.
- The BuildingSystems Division continued to implement its "Go to market" strategy and its focus on flat panels for the light construction system, in both Mexico and the U.S. The benefits obtained from investment projects carried out during 2016 in the Central and Andean regions, as well as the products based on new technologies in Mexico, Colombia, Bolivia and Ecuador, offer competitive advantages for distributors and finals users.

As part of our growth and reinvention, we are preparing Elementia for the transition from an era focused on operating excellence to one focused on client-centered innovation and digitalization. As a result, we are

taking steps to complement our vision in terms of product-performance focused innovation to one of promoting change in the way we offer total solutions, new services, improve our channels and customer experience when doing business with us.

This evolution involves:

- Innovation and technology development programs focused on offering constructive solutions that add value to the customer.
- Consolidate a portfolio of innovative projects based on clients' needs and market behavior.
- Incorporate best practices into a process of stages and phases in order to manage risk during the product development phase.
- Give continuity to the Company's sound organizational strategy in order to strengthen its innovation-based culture.

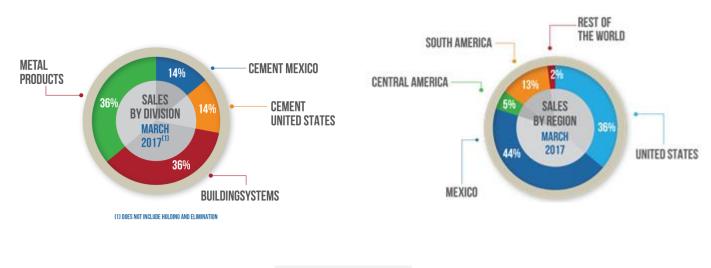
We have launched an effort to centralize the Company's information on the market, clients, sales and trends, and through the use of statistical models, have access to the best information when making decisions.

Furthermore, we are reaching various agreements with academic research centers, top laboratories and leading molecule-generating companies in order to be in a position to leverage on our research and development efforts.

CONSOLIDATED STATEMENT OF PROFIT AND LOSS	As of March 31,		h 31,
(millions of pesos)	2017	2016	% Var.
Net sales	6,547	4,315	52%
Cost of sales	5,029	3,123	61%
Gross profit	1,518	1,192	27%
Operating expenses	1,038	684	52%
Operating income	480	508	(6%)
Financial result, net	(206)	(239)	(14%)
Income before income taxes	274	269	2%
Income tax expense	289	118	145%
Net income (loss) consolidated	(15)	151	(110%)
EBITDA	952	778	22%

REVENUES

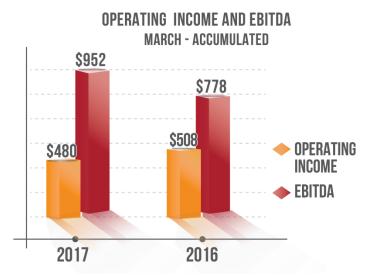
Consolidated revenues for 1Q17 totaled \$6.55 billion, an increase of 52% over the \$4.32 billion reported in 1Q16, mainly due to higher sales volume and prices in all Divisions, as well as the incorporation of U.S. cement sales, which totaled \$873 million. On a pro-forma basis and including U.S. cement in our 1Q16 results, this line item grew 24% in 1Q17.



\$6.55 billion

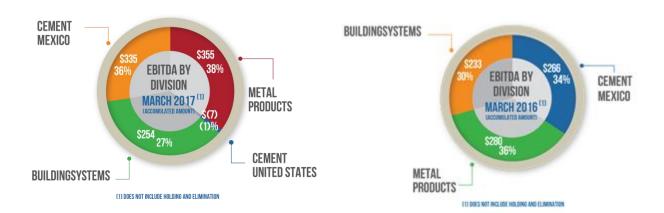
OPERATING INCOME

In 1Q17, operating income reached \$480 million, 6% below 1Q16. Even though the U.S. Cement Division reported a loss of \$183 million, this result shows an improvement compared to 1Q16 due in large part to the implementation of the "full potential" strategy and to a better than expected Project Management Implementation (PMI). Pro-forma figures (including 1Q16 U.S. cement) grew 31%.



EBITDA

In 1Q17, EBITDA was \$952 million, up 22% compared to \$778 million reported in 1Q16, driven by the growth in the three divisions. EBITDA margin reached 15% in 1Q17. On a pro-forma basis – including 1Q16 U.S. Cement – EBITDA grew 28% in 1Q17 and EBITDA margin was up by one percentage point.



FINANCING RESULT

Net financing cost as of March 31, 2017 was \$206 million, a reduction of \$33 million compared to \$239 million reported in 1Q16. This was mainly due to a higher net financial cost derived from an increase in bank debt which was partially offset by a lower exchange loss due to the favorable effect of the peso-dollar conversion in the quarter.

	Periods ended March 31,		
Line Item	2017	2016	% Var.
	(millions of pesos)		
Interest income	(17)	(7)	143%
Interest expense	193	127	52%
Bank commissions	21	23	(9%)
Net Exchange loss	9	96	(91%)
Total financing cost – net	206	239	(14%)

INCOME TAX

Income and deferred taxes totaled \$289 million for the period ended March 31, 2017, an increase of \$171 million compared to the \$118 million reported in the same period of 2016 due to the fact that the exchange gain amortized the proportional fiscal losses in 1Q17, while this had an inverse effect in 1Q16.

NET INCOME

Consolidated net income for 1Q17 reached \$15 million, a decrease of \$166 million when compared to \$151 million in net income reported for 1Q16. This was mainly due to the exchange effect on the integral financing cost and the corresponding effect on taxes.

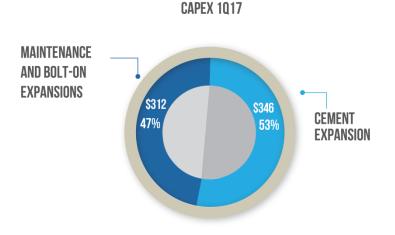
CASH FLOW

Cash Flow	At March 31,	
In millions of pesos	2017	2016
EBITDA	952	778
Change in Working Capital	261	(9)
Cash taxes	(12)	32
Interest, net	(319)	(121)
Bank commissions	(21)	(23)
Cash flow before CAPEX	861	657
% of EBITDA	90%	84%
Organic CAPEX	(312)	(229)
Acquisition of businesses	0	0
Cement Division expansion CAPEX	(346)	(263)
Free cash flow before financing	203	165
Incurred (paid) debt	146	(52)
Increase (decrease) in capital	(5)	0
Free cash flow	344	113

Free cash flow before CAPEX reached \$861 billion, equivalent to 90% of EBITDA for 1Q17, compared to 84% in 1Q16. This was mainly due to a higher EBITDA and working capital contribution (the working capital cycle for 1Q17 was 39 days, which was lower than the 48 days for 1Q16), which greatly offset interest and tax payments.

CAPEX as of March 31, 2017 reached \$658 million, mainly due to the Mexico Cement Division capacity expansion.

Use of the ECA credit line for the Mexico Cement expansion continued, as well as the partial payment corresponding to the pre-existing ECA line. The capital decrease reflects share repurchase fund transactions that are intended to support stock liquidity.



BALANCE SHEET

Balance Sheet		
At March 31, 2017 and December 31, 2016		
In millions of pesos	Mar - 17	Dec - 16
Cash and cash equivalents	3,450	3,912
Receivables, net	3,515	3,481
Inventories, net	4,372	4,601
Other currents assets	1,808	2,159
Current assets	13,145	14,153
Other receivables, net	34	34
Investment in subsidiaries	3	3
Property, plant and equipment, net	31,657	32,805
Intangible assets, net	4,822	5,123
Tax on differed assets	2,030	1,456
Other assets	97	186
Non- current assets	38,643	39,607
Total assets	51,788	53,760
Short-term debt	3,065	3,041
Payables	4,783	4,718
Other current liabilities	2,203	3,066
Current liabilities	10,051	10,825
Long-term debt	13,107	13,967
Deferred taxes	4,159	3,308
Other long term liabilities	1,278	1,452
Long-term liabilities	18,544	18,727
Total liabilities	28,595	29,552
Shareholders' Equity	23,193	24,208
Equity attributable to owners of the Entity	20,812	21,628
Capital stock	7,227	7,227
Additional paid-in capital	7,579	7,579
Retained earnings	4,770	4,676
Other comprehensive income	1,236	2,146
Non-controlling interest	2,381	2,580
Total liabilities and shareholders' equity	51,788	53,760

Cash and cash equivalents

Cash and cash equivalents as of March 31, 2017 reached \$3.45 billion, a decrease of 12% or \$462 million compared to December 31, 2016, mainly due to CAPEX for the Mexico Cement Division capacity expansion as well as maintenance and organic growth. The Company has a strong cash generation in U.S. dollars; therefore, in 1Q17 more than 79% of cash was in U.S. dollars.

Debt position

Gross debt as of March 31, 2017 reached \$16.17 billion, a decrease of \$836 million, compared to \$17.01 billion registered as of December 31, 2016. This result was due to:

- Use of the ECA credit line for US\$8.96 million dollars for a total of US\$81.7 million to fund the cement capacity expansion in Mexico.
- The impact of the Mexican peso vs. US dollar exchange rate on the dollar-denominated debt (senior unsecured notes totaling US\$425 million dollars and the ECA credit line).
- Use of a revolving credit line for US\$1.8 million mainly for working capital of U.S. Cement.
- The partial payment for US\$2.9 million to the ECA credit line with HSBC.

In accordance with the Company's financial strategy of maintaining a solid and flexible Balance Sheet, net debt to trailing 12-month proforma EBITDA ratio (including Giant) was 2.94x times and interest coverage was 4.63x times as of March 31, 2017, within the covenants set by the financial institutions (3.30x net debt/EBITDA). Furthermore, 81% of Elementia's gross debt is long term.

	Mar - 17	Dec - 16	% Var.
	(ir	n millions of pesos)	
Short term	3,065	3,041	1%
Long term	13,107	13,967	(6%)
Gross debt	16,172	17,008	(5%)
Cash and cash equivalents	3,450	3,912	(12%)
Net Debt	12,722	13,096	(3%)
EBITDA LTM including Giant proforma	4,333	4,128	5%
Net debt / EBITDA	2.94x	3.17x	(0.24)x

Shareholders' Equity

Consolidated Shareholders' Equity as of March 31, 2017, reached \$23.19 billion, a decrease of \$1.01 billion, compared to the \$24.21 billion as of December 31, 2016, mainly driven by the currency exchange impact from foreign operations, the valuation effect for financial instruments, the share repurchase fund transactions and the results for the quarter.

OPERATING RESULTS BY DIVISION

CEMENT DIVISION

MEXICO

	Accumulated (in millions of pesos)		
	Mar - 17 Mar - 16 %Va		
Net sales	908	685	33%
Operating income	255	194	31%
EBITDA	335	266	26%
Operating margin	28%	28%	
EBITDA margin	37%	39%	

The **Cement Division** in Mexico posted net sales of \$908 million in 1Q17, 33% above the \$685 million reported for 1Q16.

EBITDA reached \$335 million in 1Q17, up \$69 million or 26% when compared to 1Q16. These positive results were mainly attributable to an increase in the average sales price, as well as higher volume derived from the startup of grinding operations. EBITDA margin was 37% in 1Q17, attributable to efficiencies which partially helped offset the increase in energy and fuel costs, and the effect of the startup of grinding operations as part of the ramp-up initiatives of the capacity expansion project.

Aiming to strengthen our operational continuity and efficiencies, we performed significant maintenance on all three facilities during the quarter.

USA

	Pro-forma Accumulated		
	(in millions of pesos) Mar - 17 Mar - 17 %Va		
National	873	Pro-forma	
Net sales		970	(10%)
Operating income	(183)	(221)	21%
EBITDA	(7)	(36)	414%
Operating margin	(21%)	(23%)	
EBITDA margin	(1%)	(4%)	

The U.S. Cement Division posted net sales of \$873 million in 1Q17, a 10% decrease compared to 1Q16 (proforma) due to a one-time insurance policy payment for US\$1.9 million in 2016. Nevertheless, an increase in the average sales price was achieved in 1Q17, following the market trend.

An EBITDA loss of \$7 million was reported for 1Q17, while on a pro-forma basis, EBITDA reached a loss of \$36 million in 1Q16.

The integration as well as the CAPEX program to return the state of the assets back to industry standards both continue to advance according to plan.

	Accumulated (in millions of pesos)		
	Mar - 17	Mar - 16	%Var.
Net sales	2,313	1,814	28%
Operating income	254	181	40%
EBITDA	355	280	27%
Operating margin	11%	10%	
EBITDA margin	15%	15%	
% Var. in sales volume	3%		
% Var. in average prices	24%		

Net sales for the Metal Products Division reached \$2.31 billion in 1Q17, 28% above 1Q16. Sales volume increased by 3% compared to 2016, which added to the increase in metal prices and product mix, contributed to an improvement in sales value.

During 1Q17, the average price of copper was US\$2.65/pound, up 26% compared to the US\$2.11/pound in 1Q16.

EBITDA for 1Q17 was \$355 million, up 27% when compared to the \$280 million in the same period of 2016. The strict control of operating expenses and higher metal yields helped offset the increase in energy and other fuels costs.

BUILDING SYSTEMS DIVISION

	Accumulated (in millions of pesos)		
	Mar - 17	Mar - 16	%Var.
Net sales	2,340	1,801	30%
Operating income	141	137	3%
EBITDA	254	233	9%
Operating margin	6%	8%	
EBITDA margin	11%	13%	
% Var. in sales volume	9%		
% Var. in average prices	20%		

Net sales for the BuildingSystems Division reached \$2.34 billion in 1Q17, a 30% increase compared to 1Q16. Meanwhile, EBITDA reached \$254 million in 1Q17, up 9% compared to 1Q16. This result was due to higher sales volume in the U.S. and Central America, which were offset by the slow ramp-up in the Andean region, particularly in Colombia which reported a 3% increase in VAT. The aforementioned was backed by the results of the "go to market" strategy, which focuses on flat panels for light construction systems based on new products with new technologies that optimize installation, thereby reducing breakage.

The U.S. fibercement market continued its positive performance derived from the multi-family segment in the South and Southeast U.S. regions, which indicates an increased capacity for lightweight construction systems. The investments made in tanks and plastic tiles in Central America and the Andean region posted a better than expected start.

The regional mix and increase in energy costs caused a decline in the EBITDA margin compared to 1Q16.

As planned with the acquisition of the fibercement assets in the U.S., the Company has reinitiated the process to restart operations at its Indiana plant, which has a capacity equivalent to the North Carolina and Oregon plants combined. Commercial operations of this plant are expected to begin in 1Q18.

RECENT EVENTS

• The Audit Committee and the Company's Board of Directors authorized the modification of the accounting policies of the Company with respect to the valuation of fixed assets, shifting from the revaluation method to the historical value method. This will be implemented in 2Q17 with effects retroactive to January 1, 2017.

ANALYST COVERAGE

Morgan Stanley, Credit Suisse, Santander, HSBC, Citi, BBVA, UBS and Bank of America Merrill Lynch.

CONSOLIDATED FINANCIAL STATEMENTS AS OF MARCH 31, 2017 AND DECEMBER 31, 2016

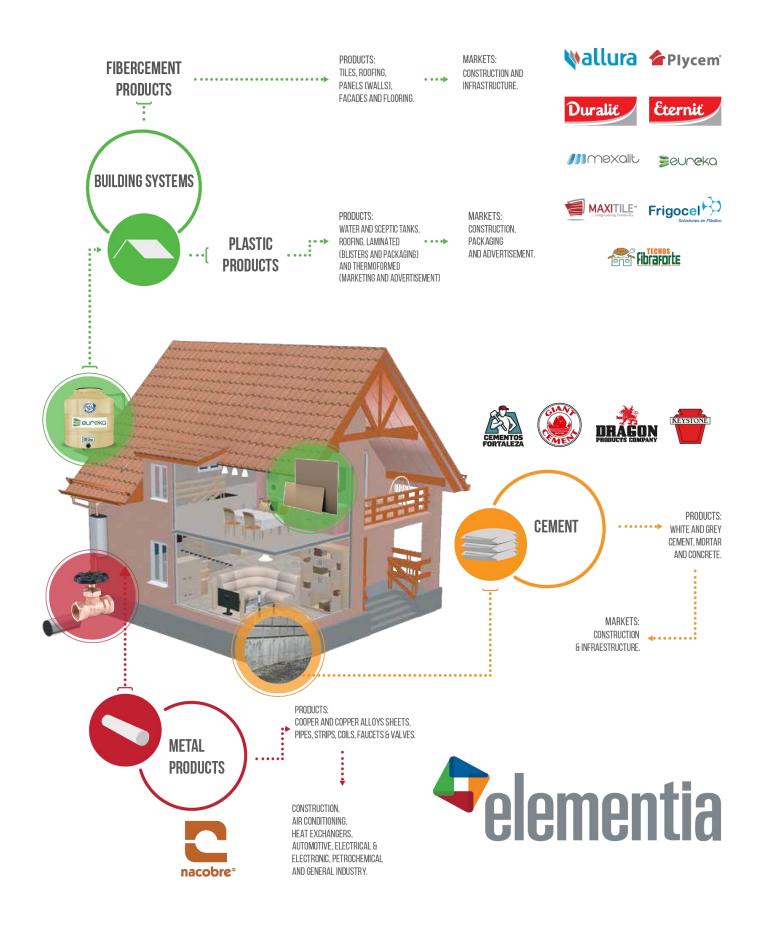
Consolidated Statement of Financial Position				
As of March 31, 2017 and December 31, 2016				
In millions of pesos	Mar - 17	Dec - 16		
Cash and cash equivalents	3,450	3,912		
Receivables, net	3,515	3,481		
Inventories, net	4,372	4,601		
Other receivables and currents assets	1,808	2,159		
Current assets	13,145	14,153		
Other receivables, net	34	34		
Investment in subsidiaries	3	3		
Property, plant and equipment, net	31,657	32,805		
Intangible assets, net	4,822	5,123		
Deferred assets Tax	2,030	1,456		
Other assets	97	186		
Non- current assets	38,643	39,607		
Total assets	51,788	53,760		
Short term debt	3,065	3,041		
Payables	4,783	4,718		
Other current liabilities	2,203	3,066		
Current liabilities	10,051	10,825		
Long term debt	13,107	13,967		
Deferred taxes	4,159	3,308		
Other long term liabilities	1,278	1,452		
Long term liabilities	18,544	18,727		
Total liabilities	28,595	29,552		
Shareholders' Equity	23,193	24,208		
Equity attributable to owners of the Entity	20,812	21,628		
Capital stock	7,227	7,227		
Additional paid-in capital	7,579	7,579		
Retained earnings	4,770	4,676		
Other comprehensive income	1,236	2,146		
Non- controlling interest	2,381	2,580		
Total liabilities and shareholders' equity	51,788	53,760		

Consolidated Statements of Profit or Loss and Other Comprehensive Income	As of March 31,	
In millions of pesos	2017	2016
Net sales	6,547	4,315
Cost of sales	5,029	3,123
Gross profit	1,518	1,192
Operating expenses	1,038	684
Operating income	480	508
Financial result, net	(206)	(239)
Income before income taxes	274	269
Income tax expense	289	118
Consolidated net income/loss	(15)	151
Other Comprehensive Income:		
Items that will not be reclassified subsequently to profit or loss	0	(2)
Gain on revaluation of property, machinery and equipment	0	(2)
Actuarial loss	0	0
Items that may be reclassified subsequently to profit or loss	(995)	136
Exchange difference loss (gain) on translating foreign	(1,110)	143
operations		
Net fair value loss (gain) effect on hedging instruments entered into for cash flow hedges	115	(7)
Total other comprehensive income	(995)	134
Total Comprehensive Income/ Loss for the period	(1,010)	285

For the three months periods ended March 31, 2017 and 2010 In millions of pesos	2017	2016
Income (Loss) before income taxes	(15)	151
Other items unrealized	. ,	
Depreciation and amortization	472	270
Loss (gain) on disposal of fixed assets	(2)	0
Interest income	(17)	(7)
Interest expense	193	127
Exchange loss (gain)	(995)	92
Other items	315	96
Non cash figures	(49)	729
Net cash flow provided by (used in) working capital	(78)	(452)
(Increase) decrease in accounts receivable	(33)	(182)
(Increase) decrease in inventories	228	156
(Increase) decrease in other receivables and other current assets	46	(197)
Increase (decrease) in trade accounts payable	66	17
Increase (decrease) in other liabilities	(385)	(246)
Net cash flow provided by operating activities	(127)	277
Other payments for joint ventures	0	0
Purchase of property, machinery and equipment	(658)	(492)
Acquisition of other assets	(1)	0
Net cash flow used in investing activities	(659)	(492)
Incurred (paid) debt	146	(52)
Increase (decrease) in capital	(5)	0
Bank loans, net	(323)	(36)
Net cash provided by financing activities	(182)	(88)
Net decrease/increase in cash and cash equivalents	(968)	(303)
Effects differences on translating foreign operations	506	210
Cash and cash equivalents at the beginning of the period	3,912	3,103
Cash and cash equivalents at the end of the period	3,450	3,010

Following is the unaudited consolidated statement of profit and loss for the three months ending March 31, 2017 and 2016.

CONSOLIDATED STATEMENT OF PROFIT AND LOSS	As of March 31,	
In millions of pesos	2017	2016 Pro-forma
Net sales	6,547	5,285
Cost of sales	5,029	4,181
Gross profit	1,518	1,104
Operating expenses	1,038	817
Operating income	480	287
Financial result, net	(206)	(317)
Income before income taxes	274	(30)
Income tax expense	289	113
Net income (loss) consolidated	(15)	(143)
EBITDA	952	743



ABOUT ELEMENTIA

No matter how early our day to day activities start or how late they end, Elementia's products are already working to make the lives of our customers more pleasant. Our state-of-the-art roto-molding technology, Eureka ®, has been preserving the most important resource we have, water. This vital liquid runs freely and with the highest levels of hygiene through our Nacobre ® pipe systems. In addition, more than 65 years of experience of our Nacobre ® brand, allows gas installations to be used in a safely manner, and making it possible for the best foods be cooked and set at our tables.

Aiming to be closer than you could imagine, in Elementia we have grown organically, and through strategic mergers and acquisitions, we have been able to build an integral platform with over 4 thousand products.

With Cementos Fortaleza ®, and now with the strategic acquisitions of Giant ®, Keystone ® and Dragon ® cement, we give structure to the foundations, columns, floors and ceilings of houses, commercial centers, offices, hospitals, etc., both in Mexico and in the U.S. Moreover, we offer our customers Fortaleza ® in streets, highways, bridges and tunnels throughout our cities.

With more than 6,600 employees, operating presence in 9 countries and a wide distribution network with more than 7,000 points of sale, we have managed to be closer than you can imagine. Today we have presence in most of the cities in America, offering you new, resistant and aesthetic light-construction systems, which make of our construction projects safer, and in many cases, works of art of the modern architecture. Innovative and versatile panels such as Allura ®, Plycem ®, Eternit ®, Duralit ® and Fibraforte ®, which has taken advantages of fibercement technology, achieve decorative façades, wooden simulation decks, traditional roof tiles and state-of-the-art ceilings.

Thanks to the numerous constructive solutions based on fibercement, Elementia has been the number 1 fibercement producer in Latin America and number 2 in the U.S.

At Elementia we are committed to being closer to our customers' daily life, through innovative constructive solutions that redefine the concept of constructive evolution and allow us to contribute to a better, more harmonious, more sustainable and more friendly world. At Elementia we are building a better future. For more information go to <u>www.elementia.com</u>.

FORWARD-LOOKING STATEMENTS

This press release includes declarations relating to, and is subject to, current expectations as factors, including, without limitation, global economic and market conditions, the costs of raw materials and energy, expenses, revenues and earnings of Elementia and its Divisions and that of the relevant markets where its companies operate. These expectations are based on certain preliminary information, internal estimates, expectations and assumptions of management. All of these things are subject to a series of risks and uncertainties in the projection of future conditions, regulations in the relevant market, products and fields of industry issued by the respective authorities, as well as events and results. Real results could differ significantly from the expectations expressed in prospective declarations. Elementia may choose to update these prospects, but specifically rejects any responsibility to do so, except as required by law.