



ELEMENTIA ANNOUNCES FIRST QUARTER 2016 RESULTS

Mexico D.F., April 20, 2016 - Elementia, S.A.B. de C.V. (BMV: ELEMENT*) (“the Company”, or “Elementia”) announced today its financial and operating results for first quarter 2016. Figures in this report have been prepared in accordance with International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB). Figures are stated in nominal Mexican pesos (\$) and all comparisons are made against the same period of the previous year, unless otherwise specified.

FIRST QUARTER 2016 HIGHLIGHTS

- In line with expectations, double-digit growth was achieved in consolidated EBITDA. For this line item, the Cement Division grew by 32% and the Metals Division rose by 11%, while Building Systems declined by 8%.
 - Net sales increased 6% in 1Q16, reaching \$4.32 billion.
 - Operating income grew 17% in 1Q16, reaching \$508 million.
 - EBITDA rose 10% in 1Q16, reaching \$778 million.
- Adopted a hedging strategy in Mexican pesos on the dollar-denominated debt.
- In the Building Systems Division, the implementation and learning stage in the Central American region was concluded, are the results are encouraging.

PERFORMANCE SUMMARY

	Consolidated (millions of pesos)		
	1Q16	1Q15	%Var.
Net sales	4,315	4,070	6%
Operating income	508	434	17%
Operating margin	12%	11%	
EBITDA	778	707	10%
EBITDA margin	18%	17%	

CONFERENCE CALL INFORMATION

Elementia will hold a conference call to discuss its 1Q16 results on Thursday, April 21, 2016 at 12:00am (Mexico) / 1:00pm (ET). To access the call, please dial: From within the US: 1-800-311-9402, International participants: 1-334-323-7224 (Passcode: 35941) and via an audio-only webcast at <https://www.webcaster4.com/Webcast/Page/1398/14687>. Participants are requested to connect 15 minutes prior to the call. A replay of the webcast will be available at www.elementia.com.

OVERVIEW OF RESULTS

	Consolidated –1Q16 (millions of pesos)		
	Mar-16	Mar-15	%Var.
Net sales	4,315	4,070	6%
Operating income	508	434	17%
Net income (loss)	151	58	160%
EBITDA	778	707	10%
Cash Flow before CAPEX	657	303	117%
% of EBITDA	84%	43%	
Free Cash Flow	165	179	(7)%

Elementia continued its growth trend in both sales and EBITDA, as a result of the Company's strategy and competitive advantages.

In 1Q16, revenue growth was 6%, in which, the Cement Division contributed the highest growth with a 34% increase, and Building Systems Division with 16%; while the Metals Division decreased 6% due to the international reference price of copper, partially offset by a higher exchange rate and improved product mix.

At March 31, 2016, the Company's generated cash flow before CAPEX represented 84% of generated EBITDA.

The **Cement Division** contributed the most to consolidated growth, partially due to a price increase of close to a 23% increase when compared to 1Q15. The YoY volume increase is due to the fact that until the 2Q15 the Company reached an optimal capacity utilization rate.

Metal Products Division sales follow the international copper price trend, which showed a decrease of almost 21% (US\$2.66/pound in 1Q15 versus US\$2.11/pound in 1Q16). However, given that the business focuses on generating EBITDA per ton, the division had an EBITDA increase of 11% when compared to 1Q15, benefiting from a better product mix, cost reduction initiatives and the impact of exchange rate fluctuations.

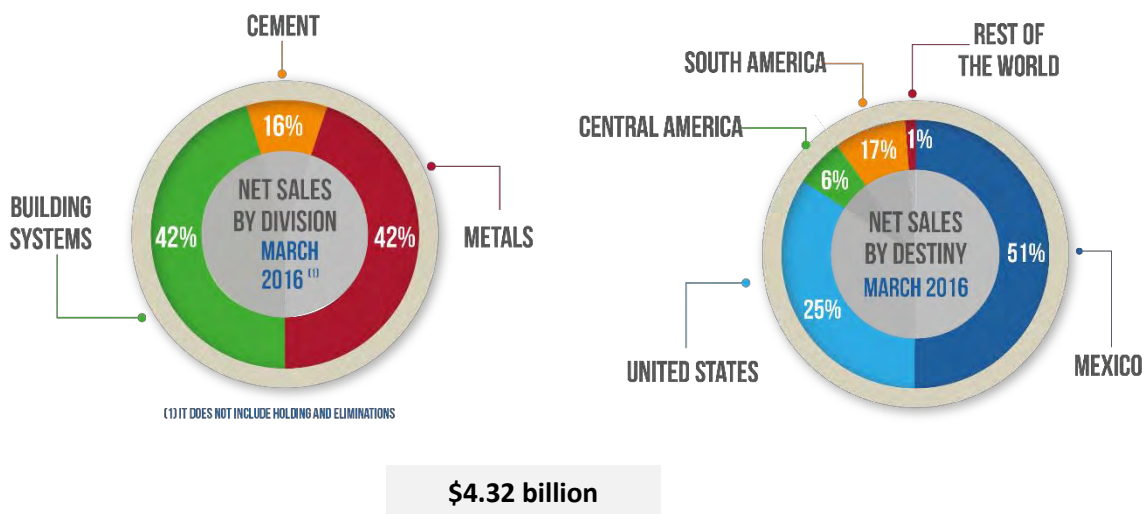
In the **Building Systems Division**, despite a good performance in the Central American region after overcoming the automatization learning curve, having a positive trend and currency appreciation in the Andean region and the continuity of the strategy in the US market, Elementia could not compensate for the lack of projects by the Mexican government that we expect will start in 2Q16.

P&L

CONSOLIDATED STATEMENT OF PROFIT AND LOSS Millions of pesos	First Quarter		
	2016	2015	% Var.
ELEMENTIA			
Net sales	4,315	4,070	6%
Cost of sales	3,123	3,073	2%
Gross profit	1,192	997	19%
Operating expenses	684	564	21%
Operating income	508	434	17%
Financial result, net	(239)	(337)	-29%
Income(loss) before income taxes	269	97	177%
Income tax expense	118	30	291%
Income (loss) from discontinued operations	-	(8)	-100%
Net income (loss) consolidated	151	58	160%
Consolidated EBITDA	778	707	10%

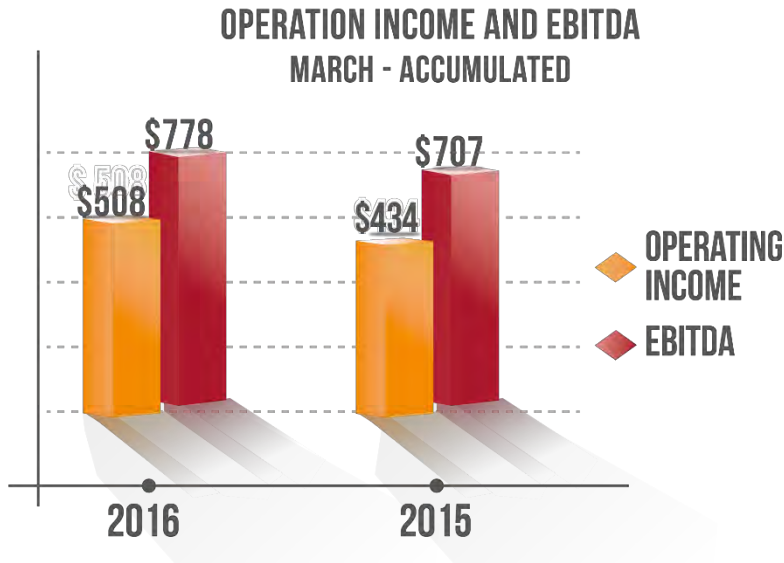
REVENUES

Consolidated revenues for 1Q16 reached \$4.32 billion, an increase of 6% over the \$4.07 billion reported in 1Q15, mainly due to a price increase in the Cement Division.



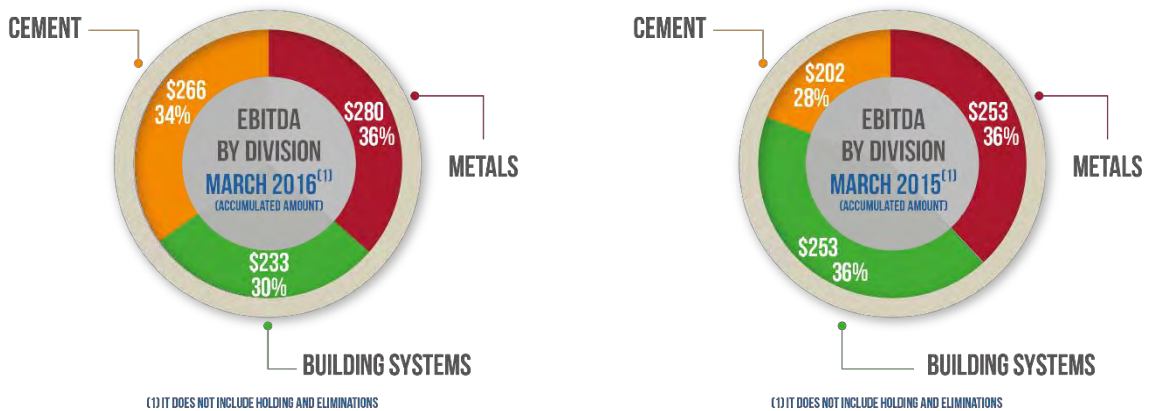
OPERATING INCOME

In the first three months of 2016, operating income reached \$508 million, 17% above the \$434 million reported in 1Q15. In addition to the increase in volume sold, operating profit grew due to operating and energy efficiency initiatives, which delivered cost reductions in both the Cement and Metal Products Divisions.



EBITDA

At March 31, 2016, EBITDA posted a 10% increase, from \$707 million in 1Q15 to \$778 million in 1Q16. EBITDA margin was 18% in 1Q16, a 17% increase when compared to 1Q15.



FINANCING RESULT

Net cost of financing for 1Q16 was \$239 million, a reduction of \$98 million compared to \$337 million reported in 1Q15. This was mainly due to:

- The net exchange loss of \$96 million at March 2016 is 43% lower when compared to the same period of 2015. This loss was mainly due to start-up of the hedging strategy adopted in Mexican pesos for the dollar-denominated debt, in addition to the payment made to Lafarge in 4Q15 and a lower exchange rate fluctuation of the Mexican peso against the U.S. dollar.
- Improvement of the Company's financing cost resulted from the CEBUR payment in 4Q15 and better terms obtained for the revolving credit line.

	Periods ended March 31,		% Var.
	2016	2015	
	(millions of pesos)		
Interest income	(7)	(33)	78%
Interest expense	127	184	-31%
Bank commissions	23	17	37%
Net Exchange loss (profit)	96	169	-43%
Total financial cost – net	239	337	-29%

INCOME TAX

Income and deferred taxes totaled \$118 million in 1Q16, up \$88 million vs the \$30 million reported in the same period of 2015. This result was mainly due to a 179% higher operating income, lower interest paid and a lower impact derived from foreign exchange rate fluctuations.

NET INCOME

Net income for 1Q16 reached \$151 million, an increase of \$93 million, compared to \$58 million in 1Q16, mainly due to an improvement in operating income and a reduction on the financial cost.

CASH FLOW

Cash Flow cumulative In millions pesos	First Quarter	
	2016	2015
EBITDA	778	707
Change in Working Capital	(9)	(210)
Cash taxes	32	(26)
Interest, net	(121)	(151)
Bank commissions	(23)	(17)
Cash flow before CAPEX	657	303
% of EBITDA	84%	43%
Organic CAPEX	(229)	(124)
Tula plant expansion CAPEX	(263)	0
Other growth CAPEX	0	0
Free cash flow	165	179

Free cash flow before CAPEX reached \$657 million, equaled to 84% of EBITDA for 1Q16; compared to \$303 million in 1Q15, which represents 43% of EBITDA during the period. The increase of \$201 million in working capital compared to 4Q15 was mainly due to raw material inventory reduction created in 4Q15 to ensure production in the Building Systems and Cement Divisions.

As a result, the full conversion cycle through March 31, 2015 was 48 days, which was lower than the 51 days compared to December 31, 2015.

BALANCE SHEET

Balance Sheet		
At March 31, 2016 and December 31, 2015		
In millions of pesos	Mar-16	Dec-15
ELEMENTIA		
Cash and cash equivalents	3,010	3,103
Receivables, net	2,518	2,336
Inventories, net	2,725	2,881
Other currents assets	1,587	1,388
Current assets	9,840	9,708
Other receivables, net	29	30
Investment in subsidiaries	7	7
Property, plant and equipment, net	17,301	17,098
Intangible assets, net	3,059	3,079
Other assets	286	295
Non- current assets	20,682	20,509
Total assets	30,522	30,217
Short-term debt	53	52
Payables	2,742	2,725
Other current liabilities	1,188	1,188
Current liabilities	3,983	3,965
Long-term debt	8,395	8,342
Deferred taxes	1,926	1,970
Other long term liabilities	66	74
Long-term liabilities	10,387	10,386
Total liabilities	14,370	14,351
Shareholders' Equity	16,152	15,866

Cash and cash equivalents

Cash and cash equivalents as of March 31, 2016 reached \$3.01 billion, a decline of 3% or \$93 million, compared to December 31, 2015. This result was mainly due to the investment done in the capacity expansion of the Cement Division. The Company has a strong cash generation in U.S. dollars. Therefore, in 1Q16 more than 60% of cash was in U.S. dollars.

Debt position

Gross debt as of March 31, 2016 reached \$8.45 billion, an increase of \$54 million, compared to \$8.39 billion registered as of December 31, 2015 due to the impact of the Mexican peso vs. US dollar exchange rate on the dollar-denominated debt.

In accordance with the Company's financial strategy of keeping a solid and flexible balance sheet, net debt to LTM EBITDA ratio was 1.77x times and interest coverage was 4.73x times as of March 31, 2016, within the covenants set by the financial institutions (3.50x net debt/EBITDA); furthermore, 99% of gross debt is long term.

	Mar-16	Dec-15	% Var.
	(in millions of pesos)		
Short term	53	52	2%
Long term	8,395	8,342	1%
Gross debt	8,448	8,394	1%
Cash and cash equivalents	3,010	3,103	-3%
Net Debt	5,438	5,291	3%
EBITDA LTM	3,073	3,002	2%
Net debt / EBITDA	1.77x	1.76x	0%

Shareholders' Equity

Consolidated Shareholders' Equity as of March 31, 2016, reached \$16.15 billion, an increase of \$285 million, compared to December 2015, driven by the currency exchange impact from foreign operations and the quarter's results.

OPERATING RESULTS BY DIVISION

CEMENT DIVISION

	Accumulated (in millions of pesos)		
	Mar-16	Mar-15	%Var.
Net sales	685	509	34%
Operating income	194	128	51%
EBITDA	266	202	32%
Operating margin	28%	25%	
EBITDA margin	39%	40%	
% Var. in sales volume	9%		
% Var. in average prices	23%		

The **Cement Division** contributed the most to consolidated growth, mainly driven by a price increase of nearly 23% when compared to 1Q15. For comparative purposes, and because the Company reached optimal capacity utilization rate by the end of 2Q15, 1Q16 volume exceeds 1Q15 volume.

As a result, and in line with management expectations, revenues for 1Q16 totaled \$685 million, a 34% increase compared to \$509 million reported in 1Q15.

EBITDA for 1Q16 was \$266 million, an increase of 32% compared to 1Q15 figures, driven by sales increases, as well as improvements in production and energy costs. EBITDA margin remains close to 40%.

METAL PRODUCTS DIVISION

	Accumulated (in millions of pesos)		
	Mar-16	Mar-15	%Var.
Net sales	1,814	1,936	-6%
Operating income	181	136	33%
EBITDA	280	253	11%
Operating margin	10%	7%	
EBITDA margin	15%	13%	
% Var. in sales volume	-9%		
% Var. in average prices	-18%		

As of March 31, 2016, revenues for the Division reached \$1.81 billion, 6% lower than those reported during the same period of 2015. This result is mainly due to a lower reference price for metal, mostly copper, which posted an average price for the period from January to March 2016 of US\$ 2.11/pound, while during the same time frame of 2015 it was US\$ 2.66/pound, representing a 20% reduction. The higher volume sold of value added products, and the impact of currency exchange rate fluctuations helped to offset the lower reference price for metals.

Despite the drop in the reference price of copper, the marginal contribution in U.S. dollars per ton increased versus 2015. Starting February, copper hedging was increased to 2,000 tons from 1,000 tons in order to mitigate the negative effects on inventory.

EBITDA for 1Q16 was \$280 million, up 11% when compared to the same period of 2015, as a result of higher sales volume and cost optimization derived from initiatives to improve metal yields.

BUILDING SYSTEMS DIVISION

	Accumulated (in millions of pesos)		
	Mar-16	Mar-15	%Var.
Net sales	1,801	1,546	16%
Operating income	137	176	-22%
EBITDA	233	253	-8%
Operating margin	8%	11%	
EBITDA margin	13%	16%	
% Var. in sales volume	9%		
% Var. in average prices	7%		

Building Systems revenues reached \$1.80 billion in 1Q16, a 16% increase compared to \$1.55 billion reported in the same period of 2015, due to a 9% higher sales volume.

EBITDA for 1Q16 was \$233 million, 8% lower than the \$253 million reported during the same period of 2015. EBITDA increase in U.S., Central America, and Andean region did not offset the decrease in Mexico due to the lack of government projects during 1Q16 compared to 1Q15. We expect government projects to start in 2Q16. It is worth noting that Central America increased productivity due to the stabilization of the automatization of operations, and that the Andean region continued its positive trend.

RECENT EVENTS

- As of March 11, 2016, Mr. Juan Francisco Sánchez Kramer, who had been serving as Director of Investor Relations, assumed on an interim basis the Chief of Financial Officer position.
- In accordance with the Company's strategy of achieving an exchange rate balance between operations and the Balance Sheet, on March 29, 2016, Elementia carried out its first hedging tranche covering 10% of its senior unsecured notes.

ANALYST COVERAGE

- Morgan Stanley
- Credit Suisse
- Santander
- HSBC
- Citi
- BBVA
- UBS

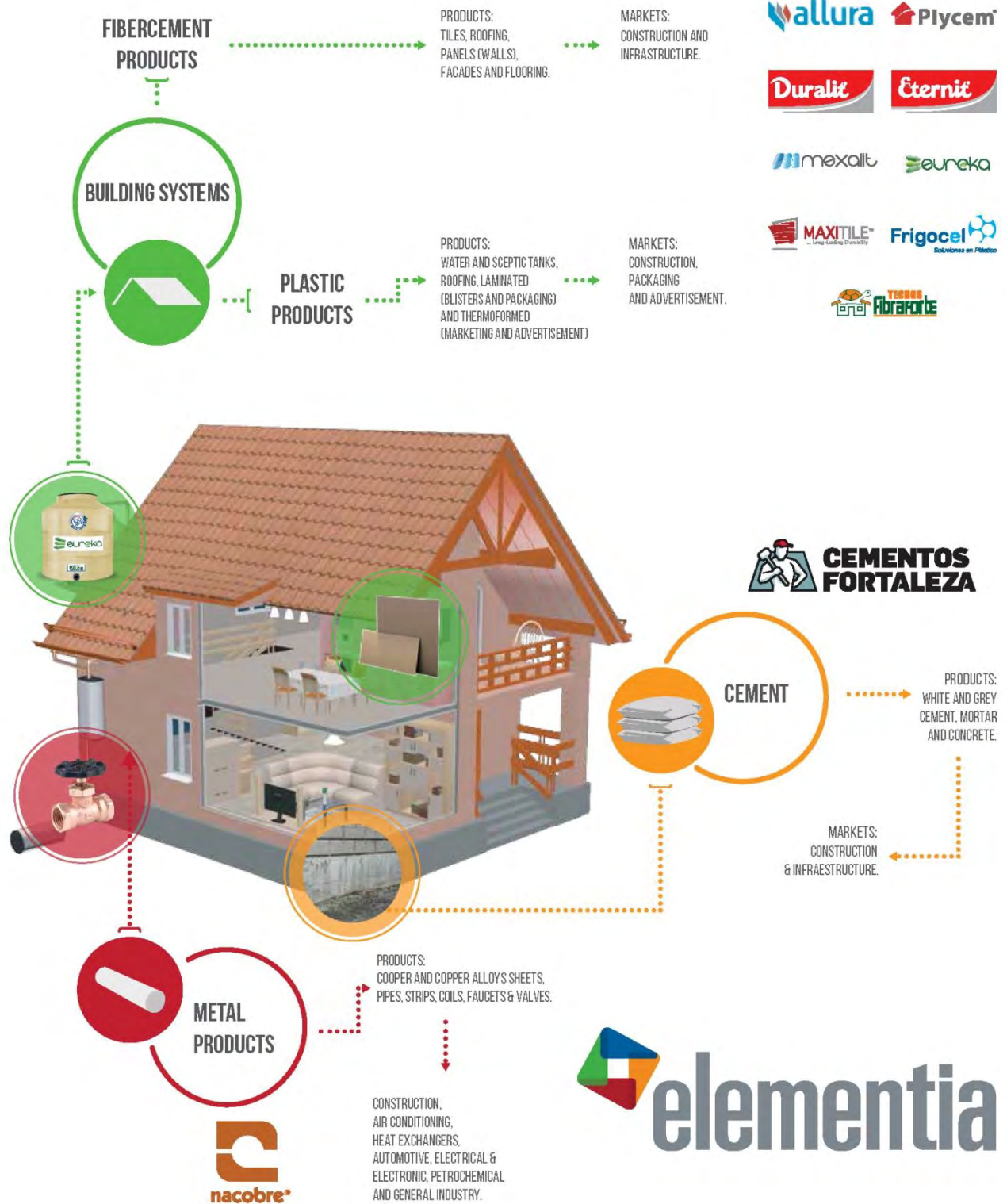
ABOUT ELEMENTIA

Elementia is the leading building materials company in the region. The Company has grown organically and through mergers and acquisitions to constitute, today, a company with a comprehensive product portfolio of market leading building materials within the construction sector, supplying up to 75% of the materials used to build a typical house. With an extensive distribution network across main construction segments, Elementia is the #1 producer of fibercement in Latin America and #2 in the U.S., one of the top 5 producers of copper brass mill products in the world, and first entrant into the Mexican cement market in 70 years. For more information go to www.elementia.com

The main brands of the Company are: Fortaleza ® / Nacobre ® / Mexalit ® / Eureka ® / Plycem ® / Eternit ® / Duralit ® / Fibrforte ® / Frigoceol ® / Allura ® / Maxitile ®

FORWARD-LOOKING STATEMENTS

This press release includes declarations relating to, and is subject to, current expectations as factors, including, without limitation, global economic and market conditions, the costs of raw materials and energy, expenses, revenues and earnings of Elementia and its Divisions and that of the relevant markets where its companies operate. These expectations are based on certain preliminary information, internal estimates, expectations and assumptions of management. All of these things are subject to a series of risks and uncertainties in the projection of future conditions, regulations in the relevant market, products and fields of industry issued by the respective authorities, as well as events and results. Real results could differ significantly from the expectations expressed in prospective declarations. Elementia may choose to update these prospects, but specifically rejects any responsibility to do so, except as required by law.



ADDITIONAL INFORMATION

CONSOLIDATED FINANCIAL STATEMENTS AS OF MARCH 31, 2016 AND 2015

Consolidated Statement of Financial Position		
As of March 31, 2016 and December 31, 2015		
In millions of pesos	Mar-16	Dec-15
ELEMENTIA		
Cash and cash equivalents	3,010	3,103
Receivables, net	2,518	2,336
Inventories, net	2,725	2,881
Other receivables and currents assets	1,587	1,388
Current assets	9,840	9,708
Other receivables, net	29	30
Investment in subsidiaries	7	7
Property, plant and equipment, net	17,301	17,098
Intangible assets, net	3,059	3,079
Other assets	286	295
Non- current assets	20,682	20,509
Total assets	30,522	30,217
Short term debt	53	52
Payables	2,742	2,725
Other current liabilities	1,188	1,188
Current liabilities	3,983	3,965
Long term debt	8,395	8,342
Deferred taxes	1,926	1,970
Other long term liabilities	66	74
Long term liabilities	10,387	10,386
Total liabilities	14,370	14,351
Stockholders' Equity	16,152	15,866
Equity attributable to owners of the Entity	16,080	15,803
Capital stock	5,847	5,847
Additional paid-in capital	4,599	4,599
Retained earnings	4,142	3,991
Other comprehensive income	1,492	1,366
Non- controlling interest	72	63
Total liabilities and stockholders 'equity	30,522	30,217

Consolidated Statements of Profit or Loss and Other Comprehensive Income	Three-Months Periods ended March 31,	
	In millions of pesos	2016
Net sales	4,315	4,070
Cost of sales	3,123	3,073
Gross profit	1,192	997
Operating expenses	684	564
Operating income	508	433
Financial result, net	(239)	(337)
Income/Loss before income taxes	269	96
Income tax expense	118	30
Income/ Loss from discontinued operations, net	-	(8)
Consolidated net income/loss	151	58
Other Comprehensive Income:		
Items that will not be reclassified subsequently to profit or loss	(2)	0
Gain on revaluation of property, machinery and equipment	(2)	0
Actuarial loss		
Items that may be reclassified subsequently to profit or loss	136	32
Exchange difference loss (gain) on translating foreign operations	143	54
Net fair value loss (gain) effect on hedging instruments entered into for cash flow hedges	(7)	(22)
Total other comprehensive income	134	32
Total Comprehensive Income/ Loss for the period	285	90

Consolidated Statements of Cash Flows		
For the years ended March 31, 2016 and 2015		
In millions of pesos	2016	2015
Income before income taxes	269	97
Other items unrealized	(127)	88
Depreciation and amortization	270	273
Loss (gain) on disposal of fixed assets	1	4
Interest income	(7)	(33)
Interest expense	127	184
Exchange loss (gain)	92	208
Other items	(26)	26
Non cash figures	598	845
Net cash flow provided by (used in) working capital	(321)	(550)
(Increase) decrease in accounts receivable	(182)	(281)
(Increase) decrease in inventories	156	110
(Increase) decrease in other receivables and other current assets	(197)	(267)
Increase (decrease) in trade accounts payable	17	99
Increase (decrease) in other liabilities	(114)	(211)
Net cash flow provided by operating activities	278	295
Purchase of property, machinery and equipment	(492)	(128)
Acquisition of other assets	(0)	191
Net cash flow used in investing activities	(493)	64
Bank loans, net	(88)	(229)
Net cash provided by financing activities	(88)	(229)
Net decrease/increase in cash and cash equivalents	(303)	130
Effects differences on translating foreign operations	210	4
Cash and cash equivalents at the beginning of the period	3,103	1,492
Cash and cash equivalents at the end of the period	3,010	1,626